A Message from our President and Board Chair

When someone turns to us for help, we don’t see what they can’t do. We don’t see someone with disability; we see the possibilities of what they could do. We consider it our job to help each person we serve become the best version of themselves. To quote Edgar Helms, Founder of Goodwill Industries: “It’s ability, not disability that counts.”

In 2015 we helped more than 1300 individuals realize their fullest potential with intensive life-changing assistance. With this help they can reach their goals of employment and independence, including learning a new skill, getting a job or participating in our after-school program.

The Good in Goodwill starts with each of you. We couldn’t do any of this without the help and support of all of you. You help us fulfill our mission to enhance the quality of life for people with disabilities and other challenges through employment, educational, social and recreational opportunities. With your help, our community grows healthier and stronger, one person at a time.

H. RICHARD BORER, JR.
PRESIDENT

DEBRA TESTA
BOARD CHAIR
Mary has been a valued member of the CES program since July of 1995. Before the site closed, Mary spent years working at Gravy Master where she prepared trays of sticks for making rock candy. Part of this process involved dipping the trays into liquid sugar, which she willingly did for any co-workers unable to do so themselves.

Mary currently works at the Westville Goodwill store where she hangs clothes with extremely high quality. She is a driven individual and always strives to do her best.

Mary used this determination to succeed in the Special Olympics. She has won several medals over a 25 year span, including the bronze when she swam for Team USA in 1995. In 2013 she won the Special Olympics Spirit of Life award. Mary is kind-hearted, welcoming to new program participants and is always willing to help others. She has always been, and continues to be, a hard working individual.

Even with many serious health concerns and personal losses, Mary has remained motivated and has persevered through it all. Mary arrives to the center each day with a positive attitude, a smile on her face and an eager outlook on life. She is a pleasure to work with and it is an honor to have her in the CES program.
Consumer of the Year

Ruby Ross has been a participant at Easter Seals Goodwill Industries for the past 38 years! She is currently an active member of the SPICE program. Ruby initially was part of our CES program where she held a position at the Hamden Goodwill Store. There she hung children’s clothing for many years before deciding to retire and join our SPICE program in 2012.

Ruby is a soft spoken, polite and friendly woman. She is caring and comforts her peers when they are feeling blue. She helps the SPICE staff through her participation in the clean-up committee within the program.

One of Ruby’s greatest passions is singing. Her soprano voice can be heard when she performs with the SPICE choir or when she is having fun singing karaoke in the room. She is also a great dancer who gets everyone to the dancing spirit. Ruby enjoys working on various arts and craft projects which are displayed within SPICE. She is a kind, gentle woman who is loved by all and a joy to have within the program!
As we sat down to decide who we would nominate for consumer of the year, we knew it would be a tough choice. Over the last year we had the opportunity and the privilege to work with many men and women who strive to put their past behind them, persevere through their barriers and secure employment. Raymond exhibited all this and more from the time he first joined the Easter Seals Goodwill family.

During the three-week Skills for Success workshop, Ray overcame many challenges and was awarded the Having the Heart to Change award. Following the workshop he began the Transitional Employment Program. It was here that he earned the nickname “Reliable Raymond” due to his consistency and flexibility.

Raymond was soon hired as a Material Handler in our Rocky Hill Goodwill store where he continues to work today. Since then his driving privileges have been restored, he has purchased and registered his own car and is actively pursuing an education at Middletown Adult Education. Raymond maintains contact with the staff and continues to build a strong network. CRS Middletown is extremely proud of Raymond and his accomplishments. Congratulations Raymond on being recognized as Consumer of the Year!
Derek entered our CES Program in July of 2009. As a recent high school graduate, Derek worked at a variety of our job sites. These sites include New Haven Moving Equipment, Advisors, ThermoSpas, Wesco and our Goodwill stores. After four short months of building his vocational skills Derek settled into the New Haven Goodwill store. He continues to work hard and remains a member of the crew to this day!

When he’s not busy working, Derek is a driven and athletic person. He has competed in the Special Olympics under the track and field and swimming categories and took home a medal for swimming. During the evenings Derek attends night school where is he studying math and time.

Derek is a shy individual who has made incredible progress towards becoming more confident. He is proud of his skills as a clothing hanger at the New Haven store and his effort has yielded major results. He has gone from hanging under 100 garments per day to an incredible 200 in just one shift! Derek has also added tagging to his skill set and is seeing his potential become a reality. We look forward to seeing what new goals Derek can accomplish!
Geneene was challenged with filling a newly created position when she was hired in February 2012 as a part-time secretary at our warehouse on State Street in Hamden. Hired to fill a position where one would typically expect to work in a quiet office environment as a secretary, Gigi, as we know her, embraced the clang and clatter of tow motors, balers, tippers and compactors all operating at once just outside of her door.

Gigi brought a delightful taste of her zaniness to a tough work environment and embraced her role from day #1. Gigi quickly became indispensable, taking on more tasks than was initially intended for her position and was promoted to a full-time position as Administrative Assistant in November 2014. Today, we’re not sure how the warehouse operated without her!
Brandon personifies the Easter Seals Goodwill Industries mission. Brandon started as a program participant in our Community Reentry Services seeking a second chance. Brandon successfully completed the program and landed a job as sales associate in May 2011 at our Retail Outlet. Brandon has an engaging personality, ability to remain calm while multi-tasking, and strong work ethic that spelled success and he was next transferred into the position of Retail Material Handler, keeping the Outlet tables full of fresh merchandise for our shoppers.

In February 2012, Brandon was promoted to the position of Material Handler/Baler in the warehouse. Brandon became a certified tow motor operator and learned to operate each of the machines used to bale, tip and compactor merchandise. Brandon demonstrates a quick capacity for learning and leadership skills that got him his current job as Warehouse Manager, in May 2015. Brandon is a testament to success based on hard work and perseverance and we have benefitted from having Brandon at ESGI.
Deb began her long history with Easter Seals Goodwill Industries in the prior century—1993 to be exact. Deb became a critical part of the monumental task to convert our sheltered workshop to 100% community based employment when she was hired as a Job Coach. You couldn’t ask for a better person to help tackle this project. Deb is tremendously committed to the people that we serve, a strong advocate for people with disabilities and has a way about her that evokes calm as well as confidence.

In April 2000, Deb was promoted to her current position as Behaviorist. There is no challenge too great for Deb and there is no task beneath her—Deb is always ready to assist with a smile whether it’s to provide personal care assistance to a program participant or to help out a co-worker. Deb is most deserving of this honor and is congratulated for her 23 years of dedication.

DEBORAH MENDOZA
BEHAVIORIST
Cookie just couldn’t stay away and we’re glad! Cookie was first hired as a CAS in February 2006. She left briefly in 2013 for warmer climates but returned in June 2014 to her former position and picked up right where she left off—as Employee of the Year which she also earned in 2008.

Our SPICE program participants benefit every day from Cookie’s creativity and initiative in implementing new projects that make the program fun and full of laughs. If it’s a costume event, nobody embraces the concept more than Cookie—she’s just one of the gang. It’s clear that Cookie is having just as much fun every day as the folks that she supports in program. Her warmth and spontaneity are inspiring and we are proud to honor Cookie once again.

CLAUDITTA
“COOKIE” CURSON
SPICE COMMUNITY ACTIVITIES SPECIALIST
In April 2012, our Community Reentry Services gained a compassionate and skilled team member when Mary was hired as a Case Manager. Mary utilizes her extensive skills in case management every day, when she aligns community resources to the needs of the people that she supports to make their lives better.

Mary’s passion is immediately apparent and she gains the trust of program participants quickly to develop a rapport that is unwavering. Mary is a critical member of our Community Reentry team to help participants overcome obstacles, reunite with family, gain the resources and skills necessary to have hope for a life of independence and success. While Mary left us briefly to assist her family, she was as eager to resume her valuable work as we were to welcome her back. Congratulations Mary.

MARY LOFTUS
COMMUNITY REENTRY SERVICES
LEAD CASE MANAGER
Eating at Middletown’s Taco Bell on Washington Street remains a lunchtime routine for the employees of the CRS Middletown office. One day, a CRS employee inquired about a hiring sign that was posted on Taco Bell’s drive thru window. Little did we know that this simple conversation would turn into a great opportunity. The manager took the time to provide a job description as we waited for our food. This interaction illustrated that both parties would benefit from this newfound business relationship.

From that point on, Taco Bell has since worked with CRS to fill its employment needs. Within a week, a CRS participant started new hire paperwork. This momentum has increased to three more recent hires from our program. These are the type of relationships that are critical in getting our population back to work and able to provide for themselves and their families.

We are extremely grateful for Taco Bell’s role in allowing our members to build confidence and earn a living. Taco Bell has made a significant investment towards our consumers’ rehabilitation as they equip them with the skills to succeed in the food service industry. Thank you Taco Bell for your vital role in the lives of our participants!
ELLEN ECONS
COMMUNITY REENTRY SERVICES (CRS)
MIDDLETOWN

CRS Middletown works diligently to create partnerships in the community that strengthen our mission. This past year we cultivated a new partnership with Ellen Econs, formerly of Middletown River Valley Hospital and presently the chair of the Employment and Income Committee in Middletown. Ellen’s passion for the community and the state of Connecticut is second to none. Her efforts support CRS in creating employment opportunities for our participants.

Ellen has worked diligently to connect our agency with others to create opportunities for our participants. Together we held a resource fair at the Russell Library where assistance was provided to over 50 people. We thank you for your hard work Ellen, and congratulations on receiving the Community Partner of the Year award!
The Kiwanis Club of New Haven has helped our organization in many different ways. For years they have funded our annual cookout for SPICE and CES consumers. The Kiwanis members take time out of their schedule to tend the barbeque and serve food to our clients. They also provide us with a beautiful location to have a picnic in Camp Cedar Crest of Orange.

Easter Seals Goodwill Industries appreciates the support, commitment and dedication that the Kiwanis Club of New Haven and their members have provided over the years. We hope to keep the tradition going for many more years!
The Wallingford Senior Center’s mission is to provide services and programs for older adults within the Wallingford community. These services promote these individuals’ well-being, support their independence and encourage their involvement in community life. The Wallingford Senior Center also supports Easter Seals Goodwill Industries by holding a donation drive to collect clothing for our Goodwill stores.

The staff within the program department at the senior center has welcomed our SPICE consumers with open arms. Our participants have daily interactions with the other seniors at the center through participation in exercise, games and various other programs. Each Tuesday they sing, dance and have a lot of fun at the DJ dance party with the other seniors. After the dance party our consumers have the option of buying a nutritious lunch at the Community Café or the Lakeview Café within the senior center.

The SPICE consumers and staff would like to thank the Wallingford Senior Center for welcoming and involving us within their community!
Volunteer of the Year

Our Easter Seals Goodwill Industries Volunteer of the year goes to Mr. Fred Valenti. Fred has been a longtime volunteer and supporter of our agency and our mission. He has been volunteering with our agency and helping to make our golf tournament a success each year for the last five years and prior to that he participated in the tournament with his friends and colleagues.

Before his recent retirement Fred ran Valenti Chevrolet, Porsche Audi of Wallingford, and several other highly successful dealerships, which he has since turned over to the care of his children so that he might spend some time enjoying his retirement with lots of golf and his family.

Fred approaches everything he does with vigor and has taken great care of his community with his efforts to give back. Not only does Fred help serve the Easter Seals Goodwill mission, but he has also been on the Board of Directors for the Dime Savings Bank of Wallingford and a member of the Wallingford Pension Commission for over 20 years, his last 10 years spent serving as their Chairman. Fred is also the past President and Director of the Wallingford YMCA, a director of the Wallingford Boy’s Club and the Past President of the Wallingford Exchange Club.

Fred you are an excellent model of selfless service and we appreciate your support. Thank you for all that you do to make our community a better place!
Donors

Our family of generous donors and volunteers allow us to continue our programs that touch lives through the power of work, education, independence and community growth.

Celebrate Annual Appeal Donors

President’s Circle:
UIL Holdings & Energize CT
First Niagara
Andy Orefice of Yale New Haven Hospital
Richard Lyons of C. Cowles & Company
Lynn Fusco of Fusco Corporation
The United Illuminating Co.
CT Beverage Mart
Michelle Young of I.U.O.E Local 478
Edward T. Carr
Leonardo H. Suzio of Suzio York Hill Companies
Lou Proto of 2901 State Street Properties, LLC
Frank & Joan Kenna
People’s United

Celebrate Donors:
Kathryn Barry Bellis of KB & Associates
Frederick Baumer
Diane Behn
R. Scott & Amy Boyden
Steve Cohen of Congress of Connecticut Community Colleges; SEIU 1973
Jennifer Daniele
Sally DeGennaro
Joe Delvecchio
Paul J. Dorsi, Esq.
Jill V. Edwards
Jennifer Elwood
Cynthia R. Feldman
Mal and Claire Gill
Peter Grell
Marian Grey
Gilbert F. Hogan, MD
Mary and Albert Howard
Susie and Rick Iovanne
Frank & Joan Kenna
Frank Kenna III of The Marlin Company
Gale Knowlton
Ed and Barbara LaFreniere of The Marlin Company
Renee Lee of Thermo King of Southern CT., Inc.
Linda J. Lee
Dr. William Mullins
Joan Nichols of Honeywell Fire Group
Bruce Peabody, Esq.
Jean B. Slocum
David Anthony Smithson
Frances Zumpa

Golf Classic Donors

Title Sponsor:
LH Brenner /Thompson and Peck

Premier Sponsor:
K of C Supreme Council

Golf Cart Sponsor:
I.U.O.E Local 478

Registration Sponsor:
Dichello Distributers

Dinner Sponsor:
Easter Seals Goodwill Industries

Bag Drop Sponsor:
Dorsi & Dorsi

Hole in One Sponsor:
Valenti Chevrolet

Contest Hole Sponsors:
Bankwell
Theraplast

Driving Range Sponsors:
The Marlin Company
Murtha Cullina
Nationwide Security

Golf Classic Donors and Players:
American Sign, Inc.
Golf Classic Donors cont.
American Sign, Inc.
Audi of Wallingford
Phil Arnold
Bill Attridge
Dan Balducci
Raymond Baldwin, Jr.
Bankwell
Rob Barba of Atlantic Diving and Welding Co.
Joseph Bartozzi, Esq. of O. F. Mossberg & Sons, Inc.
Richard Belden
Bill Black
Bloom & Witkin
Joe Boa
H. Richard Borer, Jr. of Easter Seals Goodwill Industries
Russ & Crystal Boyarsky of Paradise Landscaping
Jim Brazel
Toby Brimberg of Toby Brimberg at O, R, & L Commercial
Mark Candido of Bankwell
Pete Caniano
Mike Carbone
Mike Chernovetz
Chris Cody of Cody and Gonillio Law in Milford
Rich Cody
Kevin Cole of Marcum LLP
ConnectiCare
Nick Conti
Tom Corvo of CWPM LLC
Chris Cozzi
Donald Crockett
Cromwell Growers
CT Pest Elimination
Terry Culmone of Earth Technology, Inc.
Darrin DellaVecchia of Webster Bank
Jennifer DelMonico of Murtha Cullina
Michael Deskin
Greg DeStefano
Bill Dixon
Frank Dixon
Jim Dorney
Paul Dorsi of Dorsi & Dorsi Attorneys at Law
Dorsi & Dorsi Attorneys at Law
Kevin Dougherty of People's United Bank
Stephen Downes
Patrick Doyle
Tom Doyle
Gary Dritschler
Louis Eagle of Eagle Leasing
Richard Epstein & Stan Prymas of LH Brenner, LLC/Thompson & Peck, LLC
Fantasia of North Haven
Patrick Farrell
Stephen Feiler of Knights of Columbus
Chet Fischer
Thea Gambardella
LH Brenner, LLC/Thompson & Peck, LL
Charlie Liberti
Jen Looney
Richard Lyons of C. Cowles & Co.
Jeff Machado
Paul Marrone
Marcos Masa
Timothy McMullin of McMullin Mfg Corp
Jack McMullin
Brigham Metcalfe
Craig Metz of I.U.O.E. Local 478
Tom Mickus
Kurt Miller
George Monahan
Anthony Murgo
Mary Lee Murgo
Paul Murgo
Rick Mut of Nationwide Security Foursome
Arlette Nicaise
O. F. Mossberg & Sons, Inc.
Angelo Prisco
Dominic Proto of Bailey, Moore, Glazer, Schaefer & Proto LLP (2901 State Street Properties, LLC)
Stan Prymas
Steve Prymas
Purchase America Inc. DBA Sunrise Scavenger
Rob Repko
Steve Ribeiro
Ron Roberts
Tito Ruiz
Jerry Sheehan
Roberto Simon of Dichello Distributors
Anthony Simone
Dan Smith
Rodney Snipes
Rick Soto
Matt Spoerndle
Gerry St. Hilaire
Gerry St. Hilaire, Jr. of Central CT Acoustics
Henry St. Hilaire
St. Vincent’s Special Needs Services
Chris Stunkel
Dan Sullivan
Darlene Tacinelli
Debra Testa of Lockton Companies LLC
Thermo King of Southern CT, Inc.
T.M. Byxbee Company, P.C.
Tri State Tire
Brenda Tyler
Jimmy Ulatoski
Bob Valenti
Fred Valenti of Valenti Chevrolet
Rob Valenti
Steve Vaverek
John Visconti of Visconti & Associates
Michael Viscuso of Nationwide Security Corporation
Berry Wilson
Windsor Sanitation

**Lobsterbake Donors**

**Presenting Sponsor:** Suzio York Hill

**Compass Sponsor:** United HealthCare

**Anchor Sponsor:** University of New Haven

**Lobsterbake Donors and Guests:**
Jen & Geno Alfano
American Sign Inc.
Ann Archer
Garry Archer
The Aquaducts
Dan Backman
Joseph Bartozzi, Esq.
Sheila Beirne
Tom Beirne
Louis Bernardini
Nicholas Bonaldo
Drew Borer
Herman & Irene Borer
Jennifer Borer
Steve Borer
Tim Borer
Jay Broderick
Fantasy of Lights Donors

Presenting Sponsor: Comcast/NBC Connecticut
Title Sponsor: PSEG
Media Sponsor: Connoisseur Media
Celebrate Snowflake Sponsors: Energize CT UI/CNG/SCG UIL Holding
Go Green Sponsors: Citizens Bank First Niagara Twin Pines Diner
Icicle Sponsors: Caps Woodworking I.U.O.E Local 478
Fantasy of Lights Donors cont.

Lockton Companies, LLC
Moon Rocks Gourmet Cookies
Murtha Cullina
New Haven Register
Norkor Clutch
O.F. Mossberg & Sons, Inc.
Paradise Landscaping
PSEG
Quality Mechanical Corporation
Quota International of New Haven
Sports Haven
Suzio York Hill
Teamsters Local Union No.443
The Marlin Company
Thompson & Peck, Inc./L.H. Brenner, Inc.
United Illuminated Company
Viglione Heating and Cooling, Inc.
Yale-New Haven Hospital

In-Kind Donors

AJ Canelli Jewelers
Anthem Blue Cross & Blue Shield
Antonio’s Pizzaria
Ardleigh Elliott
Arnold’s Jewelry
Audi of Wallingford
Bagelicious Bagels of Cheshire
Barker Specialty Promotional Products
Bell’Gio Ristorante
Bellini’s Restaurant
BIC Consumer Products a division of BIC USA Inc.
Bigelow Tea
Bobby V’s Restaurant
Boston Red Sox Foundation
Bradford Renaissance Portraits
Branford Townhouse Restaurant
Bridgeport Bluefish
Bridgeport Sound Tigers
Bruegger’s Bagels
Cinemark North Haven
City Winery New York
Classic Hotels of CT
Cloud 9 Day Spa
The Country Club of Waterbury
Crossing the Line
Crystal Rock
CT Beverage Mart
Dave Pollack
Debra Testa
Dick’s Sporting Goods
Elegant Touch Fine Gifts
The Farm Country Club
Frank Pepe’s Development Co.
Golfsmith
Goodwill Industries
The Goodwill Store
Gouveia Vineyards
Grand Central Sports Bar
Greenbrier Greenhouse (Growers Inc)
H.O. Penn Machinery Co.
J. Christians
JP Morgan Asset Management
Kathy’s Kitchen
Libero Jewelers
Long Wharf Theater
L’Orcio
Max Restaurant
Mike Deskin
Miranda Vineyards
Morgan Stanley
The Mystic Express
Mystic River Popcorn Company
Mystic Seaport
New Mill Restaurant
New York Giants
New York Red Bulls
Odd Bins Bottle Shop
Passport Marketing
Paul Dorsi
Portifino’s
Quinnipiac University
Race Brook Country Club
Reitman Personnel Services
Rikeesa Salon and Spa
Rumanoff’s Fine Jewelery
S&P Oyster
Samsonite Corporation
Saybrook Point Inn & Spa
Schick Colleague Store
(Energizer Personal Care)
Shay Boutique
Shubert Theater operated by CAPA
Small Talk Salon
Stop & Shop
Subway Sandwiches
Theater Works, HTFD
Top Notch Cleaners
The Traditions Golf Club
Tre Scalini Ristorante
Utz Quality Foods, Inc.
Vandome
Viron Rondo Osteria
Wallingford Country Club
The Watch Factory Restaurant
Yale Peabody Museum of Natural History
Yale Repertory Theatre

Companies That Care

AMR
Anthem
Branford Lions Club
Branford Masonic Lodge
Citizen’s Bank
Hamden/Woodbridge
Citizen’s Bank New Haven
Frontier Communications
Globele
Goodwill Retail
Guilford Savings Bank
Honeywell
I.U.O.E Local 478
Knights of Columbus #882
Companies That Care cont.
Knights of Columbus Our Lady of Pompeii
Knights of Columbus Rodrigo Council
The Marlin Company
NBC CT
New Haven DeMaloy
New Haven Police Department - District 9
New Haven Register
New Haven Rotary
OF Mossberg
Office of Mayor O’Brien
O,R, & L
PSEG
Quota International
Sea Scouts Ship I
Senior Police Recruits 2015
Sound School
State of CT Police Academy
Statewide Community Service
United Illuminating
USCG Auxiliary
Webster Bank
Woodbridge Rotary

Inspiring Individuals

Leila Abbagraro
Sue Addiss
Paul Adinolfi
Kelli Albaitis
Jessica Anastasio
Mason Andrews
Yvonne Andrews
Terry Arovas
Scott Aycock
Ava Badamo
Jason Barba
Jenna Barba
Susan Barba
Vanessa Barba
Carolyn Barletta
Jenn Bartlett
Kristen Bartlett
Carol Bartozzi
Peter Bartozzi
John Becheird
Gina Bell-Craig
Pamela Bergers
Dawn Beurer
T.R. Beurer
Officer Bill
Melissa Birdgall
Victoria Birdgall
Robert Bishop
Hiede A. Borgersen
Sue A. Borgersen
Donna Bostic
Chris Bott
Gina Bottomley
Dana Boudreau
Lou Bourgeois
Alyson Bowman
Donna Bowman
Kaitlyn Bowman
Michelle Bowman
Jordan Boyd
Ralph E. Branocato
Roberta Breault
Alicia Bredy
Duane Briggs
Alyssa Brooks
John Brooks
Sherri Brooks Jr.
Bonnie Burgh
Alyssa Burke
Catherine Burke
Skip Burns
Griffin Calistro
Chris Camill
Eldan Camill
Dave Camp
Claudia Campbell
Erica Campbell
Margaret Campbell
Michael Campbell
Margaret Campbell
Olivia Campbell
Sophia Campbell
Erica Caponera
RJ Caponera
Edie Carbone
Edie Taylor
Michael Castellano
Charles Celentano
Jim Chapman
Delythe Charles
Ann Marie Chenae
Allison Christman
Andrew Clark
Greg Cody
Patty Coe
Scott Cofrancesco
Lou Colacoire
E. Charles Cole
Lorraine Cole
Brad Cole
Alonzo Colonnese
Chris Colonnese
Dave Colonnese
Brady Conrad
Jeffrey Coonay
Dena Cosgrove
Phoebe Costello
Molly Costello
Joe Cote
Shane Cozzi
Lt. Rob Crisculo
Jen Cross
Jim Daddona
Christine Dallas
Cory Daniele
Greg Dare
Tony Day
Paul DeBeuedet
Eric DeCola
Noah DeCola
Mike DeFelice
Jack DeLeone
Ian Dellavecchia
Josephine DeLucia
Chris DeNardis
James DePaola
Betsy DePaola Jr.
Inspiring Individuals cont.

Allen DeSent
Anthony DeSenti
Joseph Diamantini
Jessica Diaz
Emma Dibiaso
Chris Dickerson
Mike Dinola
Lisa Diggs
Ralph Dmytrak
Dick Dohesty
John Dow
Kyle Drieseek
Ryan Drieseek
Pat Drummond
Ellen Dudley
Glenn Duncanson
Rich Dunlevy
Stephanie Eagleson
George Ellis Jr.
Diane Erickson
Carlah Esdaile-Bragg
Michael A. Esposito
Samuel Eynon
Severino Fasulo
Emma Fasulo
Rosetta Fasulo
Jeff Fimiari
Carmen Fish
Tammy Fitchette
Adriana Franceschi
John Franceschi
Samantha Franceschi
Will Franceschi
Darrin Frost
Suzanne Fucci
E. Mac Fuller
Bobby Fusco
Gregory Fusco

Bob Gaffney
Rico Gagliard
Joseph Galasso
Melissa Gardner
Officer Gargone
Steve Gargillo
Jen Garrison
Mike Gates
Anne Gisolfi
Anthony Gisolfi
Debra Kay Gisolfi
German Glasshah
Paige Gombar
Joy Grabowski
Dennis Grant
Katie Graves
Charles Grin
Kristen Guarino
Austin Gumby
Jeff Guptill
Anthony Hall
Julian Hall
Mary Hall
Marc Halprin
Ruth Hanson
Maryssa Hawes
Barb Heft
Abigail Hellvar
Maia Helm
Donald Holyst
Edgardo Izzary
Georgia Jakupkovic
Katherine Jalbert
Kelsey Jalbert
Sharon Jalbert
Miriam James
Mackenzie Jaynes
Officer Jeffrey
Betty-Lou Jenusaitis
Cathy Johns

Cassandra Jolicoeur
Kate Joyce
Karina Kaczynski
Dave Kaiser
Patty Kelinowski
Gerry Kelly
Krishnan Kelly
Alicia Kinnally
Bill Kline
Mena Klockars
Hugh Knapp
Tony Kopick
Karl Kruse
Elena LaHaye
Carl Lallier
Darlene Levi
Jennifer Lilley
Doug Lobreque
Jim Lobreque
Kevin Lou
Jan Lovejoy
Robyn Lovejoy
Nyooshie Lowry
Hannah Lozon
Victoria Lucey
Geneene Luedee
Mark Luzzi
John A. Maccone
John F. Maccone
Ed Maccone
Gabriella Madonna
Lynn Mag
Craig Malangure
Christopher Mallory
Kate Manos
Brian Martin
Victoria Masiello
Troy Massaro
Kyle Mauro
Laura Maxon
Ed May
Michael Mazeiko
Susan McCall
Monte McCann
Rich McGuigan
Betsy McManus
Deborah Mendoza
William Miles
Don Miller
Jake Miller
Renee Miller
Scott Milne
Chelsea Mingione
Officer Mongilo
Pat Monico
Gina Montagul
Ralph Montone
Our programs depend on your support through donations and volunteering. Both provide people with disabilities opportunities to become confident and self-sufficient. Thank you for playing an essential role within our community and impacting the lives of our clients in a meaningful way!
A Look Back on our Retail Operations

2015 was a year with its ups and downs. The first quarter of the year was plagued with weather related issues; hence total revenues were down over 5% from budget. By the end of the second quarter, stores rebounded and closed the gap on the budget shortfall. The third quarter showed sales stayed even with budget, but not enough to make up for lost ground. Going into the fourth quarter, things looked to be turning around as October’s results were a record breaking $1,5200,000 in sales (up 2.6% over budget). However that momentum did not continue, as November and December were both under budget. While the total revenue was up 2.3% from last year, budget revenues were down by 1.7%. Still, overall bottom line profits for the year were over $1.05 million dollars.

Our New Meriden Attended Donation Center

In June of 2015 we opened our seventh Goodwill Attended Donation Center on East Main Street in Meriden. A small free standing 900 square foot building was found. The landlord transformed the former Chinese takeout restaurant into an attractive convenient drop off center. Being among many fast food restaurants, this location should be an easy location for our donors to get in and out. The donations that come from this site, get broken down by category and sent directly to our New Britain store.

Coming Soon: Plainville Goodwill Store

In May, 2015 a Letter of Intent to lease was drafted and presented to the owner of a proposed shopping center in Plainville to build a brand new 14,000 square foot, free standing Goodwill Store and Donation Center. After some back and forth negotiations, the basic terms were approved. During the balance of the year, lease negotiations commenced. It took many drafts to get the language agreeable to both parties, but finally in March, 2016 the lease was signed. It is uncertain if the construction will start in the fall of 2016, or the spring of 2017. However, the design and layout will be our showcase store once it opens next year.
Financial Report

How our community invested in ESGI:

- Purchases through Goodwill: $18,351,000
- Fees, Grants & Contracts for Programs: $4,867,000
- Charitable Contributions: $419,000
- Other: $23,000

Total: $23,660,000

How we invested those resources:

- Collecting, Processing & Selling Goods: $15,784,000
- Providing Direct Services: $5,009,000
- Management & General: $2,231,000
- Resources for Future Investment in the Community: $434,000
- Fundraising: $202,000

Total: $23,660,000

In 2015, we provided services to 1,329 individuals:

- Ages 0–20: 5%
- Ages 21–40: 49%
- Ages 41–60: 41%
- Ages 61+: 5%

- Black/African American: 45%
- White/Caucasian: 29%
- Hispanic: 20%
- Other/Unreported: 6%

- Supported Employment/Day Services: 15%
- Community Re-Entry Services: 37%
- Youth & Family Services: 18%
- Individual Employment & Recovery Services: 30%

Our services were funded by these primary sources:

- DMHAS: 9%
- DDS: 60%
- DOC: 7%
- NHRSC: 6%
- ESGI: 15%
- Other: 3%
Thank You to Our Board Members

ESGI appreciates the skills and expertise that each of our Board members has contributed by volunteering their time to help us!

<table>
<thead>
<tr>
<th>Chairman</th>
<th>Board Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debra Testa</td>
<td>Christopher Cavallaro</td>
</tr>
<tr>
<td>First Vice Chairman</td>
<td>Jennifer A. Corvo, Esq.</td>
</tr>
<tr>
<td>Joseph H. Bartozzi,</td>
<td>Christopher Cozzi</td>
</tr>
<tr>
<td>Esq.</td>
<td>Jennifer Daniele</td>
</tr>
<tr>
<td>Second Vice Chairman</td>
<td>Alfred F. DellaValle</td>
</tr>
<tr>
<td>Richard Iovanne</td>
<td>Frank Dixon</td>
</tr>
<tr>
<td>Secretary</td>
<td>Jennifer Elwood</td>
</tr>
<tr>
<td>Paul J. Dorsi, Esq.</td>
<td>David M. Ferretti</td>
</tr>
<tr>
<td>Treasurer</td>
<td>David Gannon</td>
</tr>
<tr>
<td>Kevin E. Cole</td>
<td>Roberta Hoskie</td>
</tr>
<tr>
<td>Assistant Treasurer</td>
<td>Kenneth Hylwa</td>
</tr>
<tr>
<td>Jay F. Broderick</td>
<td>Ronald Nault</td>
</tr>
<tr>
<td>Immediate Past Chair</td>
<td>Dennis Reilly</td>
</tr>
<tr>
<td>Jennifer DelMonico,</td>
<td>David A. Ryan, Jr., Esq.</td>
</tr>
<tr>
<td>Esq.</td>
<td>Rodney Snipes</td>
</tr>
</tbody>
</table>

Matthew C. Susman, Esq.
Your support allows us to strengthen our community, one individual at a time. Thank you for making a difference in the lives of others!

ESGI Retail Stores & Donation Centers

**Clinton**  
369 East Main Street  
(860) 664-9211

**Groton**  
664 Long Hill Road  
(860) 448-6400

**Hamden**  
2369 Dixwell Avenue  
(203) 230-2910

**Middletown**  
955 Washington Street  
(860) 347-5404

**Wallingford**  
1145 North Colony Road  
(203) 265-4211

**New Haven**  
472 Foxon Boulevard  
(203) 468-2355

**Westville**  
61 Amity Road  
(203) 397-2735

**Norwich**  
201 Salem Turnpike  
(860) 204-0018

**Orange**  
81 Boston Post Road  
(203) 795-3333

**Branford**  
249 West Main Street  
(203) 481-7777

**Goodwill Outlet Hamden**  
2901 State Street  
(203) 248-1600

**Rocky Hill**  
80 Town Line Road  
(860) 529-6838

**Southington**  
350 Queen Street  
(860) 621-0775

**New Britain**  
190 Columbus Boulevard  
(860) 224-0885

Visit Easter Seals Goodwill Industries on: 🌐

Find a Donation Center or Bin near you at eastersealsgoodwill.org/donate